



CAREER OPPORTUNITY

Key Account Sales Executive

About Company

WeWatch Co., Ltd is part of a regional TV and Video Streaming Service Provider operating in Cambodia

Responsibilities

1. Work with Sales Leaders to develop business opportunities.
2. Support Sales Leaders to establish new accounts and services accounts by identifying potential customers and organizing sales call schedule.
3. Support Sales Leaders to prepare and deliver technical presentations explaining products and services to existing and prospective customers
4. Close sales opportunities every month to meet monthly KPI Target set.

Requirements

1. The ideal candidate should have strong entrepreneur spirit and must understand and be passionate about video streaming business.
2. Customers driven forecast and ability to work in a fast paced environment
3. Self-driven, business-focused and good communication skills.
4. Experience in ICT vendors, ISP, Telco, TV operator and e-commerce are preferred.
5. Able to speak, listen and write in English and Khmer, or able to speak, listen and write in Khmer and Chinese.
6. Minimum Diploma in IT, Telecom and Media is preferred
7. Fresh graduates are encouraged to apply.

How to Apply

Location: Lot No 1070, 5th Floor, Street 598, Sangkat Phnom Penh Thmey, Khan Sen Sok, Phnom Penh, Cambodia

Tel/Telegram: 077666188

Email: job@wewatch.asia

Website: www.wewatch.asia