



CAREER OPPORTUNITY

Key Account Sales Leader

About Company

WeWatch Co., Ltd is part of a regional TV and Video Streaming Service Provider operating in Cambodia

Responsibilities

1. Work with sales head to identify and develop new business opportunities.
2. Lead sales executive to establish new accounts and services accounts by identifying potential customers and planning and organizing sales call schedule.
3. Prepare and deliver technical presentations explaining products and services to existing and prospective customers
4. Close sales opportunities every month to meet monthly KPI Target set.

Requirements

1. The ideal candidate should have strong entrepreneur spirit and must understand and be passionate about video streaming business.
2. Customers driven forecast and ability to work in a fast paced environment
3. Self-driven, business-focused and good communication skills.
4. Experience in ICT vendors, ISP, Telco, TV operator and e-commerce are preferred.
5. Able to speak, listen and write in English and Khmer or able to speak, listen and write in Khmer and Chinese.
6. Minimum Diploma in IT, Telecom and Media is preferred
7. Minimum 2 years Sales experience in the relevant industry

How to Apply

Location: Lot No 1070, 5th Floor, Street 598, Sangkat Phnom Penh Thmey, Khan Sen Sok, Phnom Penh, Cambodia

Tel/Telegram: 077666188

Email: job@wewatch.asia

Website: www.wewatch.asia